

# **ABOUT US**

IQInvest Mortgage Investment Corporation, based in Toronto, Ontario, is a non-bank lender providing flexible and creative financing solutions to the real estate communities in Canada.

IQInvest Mortgage Investment Corporation is a mortgage investment corporation as defined under the Income Tax Act, which is managed and administered by CWF Group Mortgages Inc. (FSRA Administrator License No. 12944 and Brokerage License No. 12786). IQInvest offers investors an opportunity to participate in a diversified portfolio of high yield Canadian residential mortgages primarily focused on owner-occupied residential real estate in Ontario in both urban and suburban markets.

We are experienced professionals, with over 50 years of experience in financial investing, real estate, financial lending, legal, and business development who have come together to provide investors and borrowers an attractive investment and borrowing solution.

# **OUR STRATEGY**

Our investment objective is to identify relatively low risk first and second mortgages with a maximum loan to value of 80%. To maintain a stable yield on our mortgage portfolio, we manage risk through maintenance of a diversified mortgage portfolio, conservative underwriting and diligent and aggressive mortgage servicing. Our objectives are: (i) to preserve our shareholders' equity, and (ii) to provide our shareholders with stable and secure dividends from our investments in mortgage loans within the criteria mandated for a MIC. IQInvest generates all of its mortgage applications through licensed mortgage agents and brokers. IQInvest's mortgages are all secured by properties.

# **RETURNS**

Since 2018, the following dividends have been paid:

# FOR MORE INFO, PLEASE CONTACT

Kim Chan, Director, Sales/Client Service t: 416 720 8138 | e: kim.chan@iqinvest.ca

### **PARTNERS**

**Administrator:** CWF Group Mortgages Inc (License # 12944)

Securities Lawyers: WeirFoulds LLP

**Auditor:** Rosenswig McRae Thorpe Chartered Professional

Registered Plan Trustees: Community Trust, Olympia Trust

#### **FUND INFORMATION**

Manager: CWF Group Mortgages Inc.

Investment Plans: Cash, RRSP, TFSA, LIRA, and RRIF Eligible
The Corporation currently expects to declare

dividends quarterly, on the last day of each quarter. Once declared, dividends are payable by the Corporation, and will be paid on a quarterly basis on or about each of November 30, February 28, May 31 and August 31 and paid on the 15th day of the month following such quarter end. Additional dividends may be declared by the Corporation from

time to time.

Minimum Investment: \$25,000 Subsequent Investment: \$5,000 NAV Purchase Value: \$10.00

#### Class A Preferred Shares

Target Yield\*: 5.0%

**Redemption Period:** 1 year hold, liquidity thereafter

#### Class B Preferred Shares

Target Yield\*: 8.59

**Redemption Period:** 3 year hold, with redemption features

Redemption Features (start after the first year):

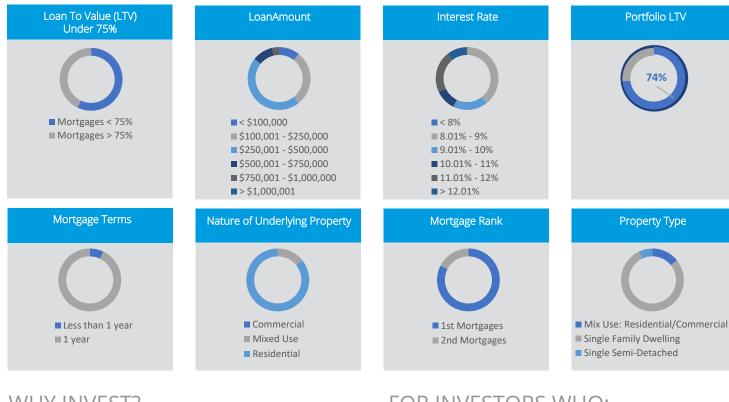
- ▶ If redeemed between months 12 24, the redemption fee is 4.5% of the original purchase price
- ▶ If redeemed between months 24 36, the redemption fee is 3% of the original purchase price
- ▶ After month 36, there is no redemption fee

|                    | Class A Preferred Shares Minimum 1-year term |                |         |                                       |       |        | Class B Preferred Shares Minimum 3-year term Early redemption available, subject to early redemption penalties |                                   |        |        |                                       |        |  |
|--------------------|--|----------------|---------|---------------------------------------|-------|--------|--|-----------------------------------|--------|--------|---------------------------------------|--------|--|
| INVESTMENT<br>YEAR | FEB  | MAY            | AUG     | NOV                                   | YTD   | DRIP** | FEB  | MAY                               | AUG    | NOV    | YTD                                   | DRIP** |  |
| 2020               | 0.1251                                       | 0.1251         | TBC     | TBC                                   | 2.50% | 2.52%  | 0.2124   | 0.2124                            | TBC    | TBC    | 4.25%                                 | 4.29%  |  |
| 2019               | 0.1251                                       | 0.1251         | 0.1251  | 0.1251                                | 5.00% | 5.10%  | 0.2124   | 0.2124                            | 0.2124 | 0.2124 | 8.50%                                 | 8.77%  |  |
| 2018               | 0.1251                                       | 0.1251         | 0.1251  | 0.1251                                | 5.00% | 5.10%  | 0.2124   | 0.2124                            | 0.2124 | 0.2124 | 8.50%                                 | 8.77%  |  |
|                    | * Class A -                                  | Target yield i | s 5.00% | ** DRIP – Dividend Re-Investment Plan |       |        | * Class B –  | * Class B – Target yield is 8.50% |        |        | ** DRIP – Dividend Re-Investment Plan |        |  |

<sup>\*</sup>Rates are not guaranteed. Terms and conditions may apply

### INVESTMENT PORTFOLIO

Current as of June 30, 2020



### WHY INVEST?

- ▶ Secured by real estate in Canada
- ➤ Consistent yield of 5.0% (Class A) and 8.5% (Class B) per annum since inception
- ▶Low volatility that gives you peace of mind
- ▶Low developmental risk portfolio consists of existing properties
- ▶Annual audit required by CRA under Income Tax Act Section
- ▶130.1 Minimum investment is only \$25,000

## FOR INVESTORS WHO:

- ▶ Seek quarterly income from their investment
- ▶ Want investment secured by Canadian Real Estate
- ▶ Seeking passive income with potential higher yield
- ▶ Diversify their RRSP or TFSA investment portfolio with a fixed-income product
- ▶ Plan to hold their investment for medium to long term
- ▶ Want flexibility to access their investment

## INCOME TAX TREATMENT

You will have to pay income tax on any money you earned from an investment. How much you need to pay depends on the tax rates where you live and whether or not you hold investment in a registered plan, such as Registered Retirement Savings Plan (RRSP) or a Tax-Free Savings Account (TFSA). Keep in mind that if you hold your investment in a non-registered account, distributions are included in your taxable income, whether you choose to receive them in cash or have them reinvested. Distributions are considered as interest income and you will receive a T5 at the end of the year.

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